



# SMALL BUSINESS LIGHTING FINANCE OFFER

## PRODUCT FEATURES

Harcourt Brown & Carey facilitates energy efficiency project financing for Xcel Energy customers by matching energy efficiency lenders to Xcel Energy customers.

- Harcourt Brown & Carey is a lending consultant of Xcel Energy
- Customer can save money from day one
  - Energy cost savings usually exceed monthly customer financing charges
  - At end of lease term, equipment is purchased by borrower for \$1
- 3, 4, and 5 year lease terms available to all who qualify
  - Longer terms may be available for some borrowers
- Financing for projects as small as \$7,500
- Fast approval and turnaround
  - Easy applications, minimal paperwork
  - Use rebates to achieve lowest possible payment
- Flexible underwriting
  - Even for businesses with less than two years' history!
- 50 to 100% pre-funding available for many contractors

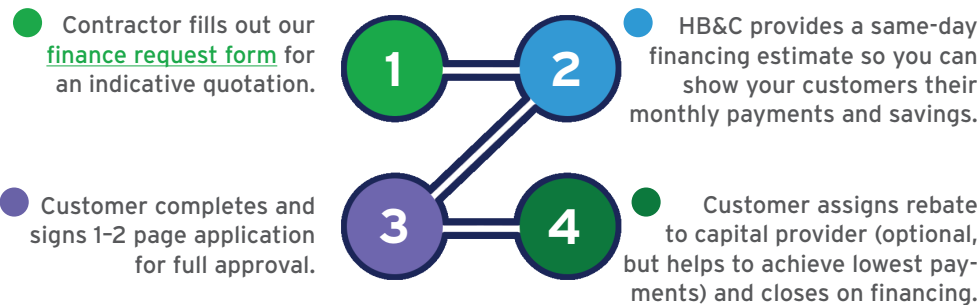


Through December 15 of 2015, receive a

### \$100 GIFT CARD

from Xcel Energy for every rebated project that your customers fund using an approved lending ally.

## OUR PROCESS



**HAVE A PROJECT READY TO FINANCE?**

Give us a call  
or  
Fill out our short approval request form:

[CLICK HERE](#)

## CONTACT US

For more information or to talk about a project:

**EMAIL**  
[info@harcourtbrown.com](mailto:info@harcourtbrown.com)

**CALL**  
(720) 420-7648

**CONTRACTORS!**

Become pre-qualified to offer this financing to your customers.

Fill out our short contractor pre-qualification form:

[CLICK HERE](#)